



**LUXURY LIVING**  
R E A L E S T A T E

## Reviews for Jennifer Taves

*What her customers are saying!*

*"I recently worked with Jennifer as both a buyer and a seller. I was compelled to write a review to express how fantastic she was to work with. I first met her at an open house earlier this spring when I was beginning to look for a new home. I was blown away from the greeting as I walked in - not to mention the ipad sign in, marketing materials, color brochures and custom web site...all very impressive. I ended up buying that home and then deciding to also use Jennifer as the listing agent for my current home at the time. Thanks in combination to her dedication, flexibility and strong negotiation skills, I ended up selling my home over asking price and having overall smooth transactions with both properties. Once again - I highly recommend her and would use her again in the future!!!"*

*Zachary McDairies, 47A Monument Square, Charlestown, MA  
21 Wormwood #620, Boston, MA*

*"Jennifer was absolutely spectacular to work with. She is extremely professional, very well connected in the real estate market and thoroughly enjoyable to work with. I started working with Jennifer to find a new home in Boston. She took the time to get to know me, what I was exactly looking for and to find the right home for me in Charlestown. Never once did I feel any pressure from her to make an offer. Jennifer was so quick to react to homes that fit my needs, I never felt like I had to watch MLS, she had homes in my specifications in front of me before I could even find them ... and only homes that were in my specifications, she was truly looking out for what I wanted. The level of customized service went beyond my expectations. Jennifer truly made the process of buying a new home for me easy and worry free. I can say that I truly respect Jennifer's work ethic, responsiveness and positive attitude. If it were not for her, I might have made very different decisions, but I am so happy to have found her as my agent.*

*I was so happy with her work as a buyer's agent, that when I was ready to sell my home in the suburbs, I chose Jennifer to sell my house as well. I couldn't believe the amount of work, care and effort she put into my home from the beginning. I truly believe that the success of selling my home within 3 days of listing for over asking was a result of Jennifer's research on the marketplace, her wonderful presence at the open house and her diligent follow thru working to get a total of 4 bids, all over asking by the end of the deal. She was wonderful to walk me thru this process and again, didn't provide any*

*pressure or try to sway my decision on selling in any manner, but was truly there to help and support me in the process.*

*Jennifer is exceptional in her job, and you will be thrilled to choose her as your agent on either side of the process. She is an honest, hardworking, and gracious real estate agent, and it is my honor to recommend her work.”*

*Brian Taranto, 3 Dexter Row #1, Charlestown, MA  
20 Woodlawn Ave, Chelmsford, MA*

*“Jennifer Taves has that rare combination of knowledge, diligent follow-up and giving clients the unbiased information and space to decide. She guided us on areas and properties in a city new to us, asked great questions when we did not, but also stepped back when we needed to process information or take a break. Her strong recommendations were completely unrelated to price/commission potential, she knew our priorities and was able to help us stick to them, and was the perfect process ally to keep us on track through the closing process. While she has resources if needed - mortgage consultants, inspectors, and attorneys - she had no problem when we chose our own and worked well with all the players. While Jennifer is not shy about giving her professional opinion, she respected our needs and gave us the ultimate ownership of the process of buying a home.*

*In a market full of stereotypical realtors who promise the moon, are very aggressive but fail on listening and follow-through, Jennifer is a great combination of deep area knowledge, confident and diligent follow-ups with sellers and us, and careful stewardship of the buying process that entrusts ultimate decisions about the new home to the buyer. She is a great match for buyers who do their own research and need a well-informed realtor to vet their choices and guide them through the process. Highly recommended, have sent a few friends on to her, and we'll sell our home through her some day!”*

*Surya Ganguly, 156 Porter, Boston, MA*

*“Jennifer was amazing. We have already recommended her to friends because we were so impressed with her knowledge, enthusiasm, and attention to detail. She was always available when we needed her and happy to meet on quick notice. Her professional mannerism made her a pleasure to work with, and we never felt pushed or pressured.”*

*Kimberly Harris, 45 Province, Boston, MA*

*“Jennifer was extremely helpful in our home buying process. We gave her the tough task of finding a home for ourselves and 2 dogs. She was incredibly knowledgeable of the area and gave great recommendations of neighborhoods. Jennifer did not give up until she found us the perfect home and pet friendly. We always looked forward to seeing Jennifer and her positive personality for each listing. She was so motivated, professional and always available for us via phone and/or email. Jennifer negotiated a wonderful price for us as well. I cannot say enough good things about her and would highly recommend her.”*

*Marie Vizza, 50 Mystic Street #1, Boston, MA*

*“Jennifer is wonderful! I didn't know a thing about looking and/or purchasing my first home and Jennifer held my hand with knowledge, ease, and a fantastic personality throughout the whole ride. I am so happy with my new home and I wouldn't be here without Jennifer. I would absolutely recommend Jennifer if you're looking to browse and considering buying a home. She can help you through every step if you're a newbie like I was or will work her magic if you're a seasoned homebuyer!”*

*Kate Clayton, 50 Chappie Street #2, Boston, MA*

*“Jennifer was extremely professional, organized and patient with our house hunting process. She calmly accepted a wild change in neighborhood in the midst of our search, and used her existing relationships to help us see houses faster in a neighborhood, even though she had not worked in that neighborhood before. She asked for and gathered information that was important to us...even before we had thought of it ourselves. Unlike other agents, she did not forward every MLS listing, which helped us remain focused with our search and wish list. Also she seemed to understand our long term goals and clearly placed that higher than the one time commission. She was available at every part of the process, right through the closing day.” We will be happy to work with her in our future home ownership endeavors.”*

*Bushra Sayed, 156 Porter, Boston, MA*

*“Jennifer Taves is, without a doubt, the best realtor we have ever had the opportunity to work with. Jennifer assisted us with the sale of our home, and she was able to negotiate an excellent sale price during a down market. More importantly, Jennifer was always available, provided wonderful service, and dealt with us in an honest manner. She is extremely knowledgeable about real estate practices and is a consummate professional. Jennifer Taves is a joy to work with!”*

*Cynthia Holden, 80 Broad Street, Boston, MA*

*“I would like to express my complete satisfaction with Jennifer Taves as a realtor. She effectively guided us through the entire process, from loan prequalification to searching for houses to making the offer and closing the deal far below the asking price. Jennifer was professional, conscientious, and motivated at all times and there was never a hesitation or delay in the service she provided. We always felt like her top priority!”*

*Jesse Bonano, 46 North Margin Street, Boston, MA*

*“I would highly recommend Jennifer Taves to anyone considering buying a home. As a first time buyer, I was very intimidated by the real estate market and the home buying process. Jennifer's patience, warmth and kindness always put me at ease and took the edge off what could otherwise be a stressful experience. Jennifer never made me feel pressured. And, as a bonus, she made the process fun! I couldn't have asked for better service or dedication!”*

*Emily Culver, 9 Monastery Road, Boston, MA*

*“The service and professionalism that you provided us was indeed exceptional and must be acknowledged. Your marketing skills were the best we have seen and I truly believe that’s why our home sold. We were extremely pleased with the following services you provided: the custom website and virtual tour – excellent; the open house performed by you and your team – very accomplished, knowledgeable realtors; the detailed print material about the house for prospective buyers and realtors; the feedback you provided from showings – immediate; your negotiation skills and your patience and support. We will recommend you without reservation. Thank you!”*  
*James and Delores West, Everett, MA*